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Van Wolfgang Lachance

PROFESSIONAL EXPERIENCE

Smith Bryan & Associates, Remote – Associate

03/2019-06/2020

- Acquired extensive sourcing experience while working for multinational and startup companies in industries such as Computer Software, Retail, and Fintech
- Attained in depth knowledge of a variety of roles in Sales and Business Development, Partnerships, Engineering, Retail, and Customer Support
- Developed a global and culturally diverse mindset while sourcing candidates all over the world through LinkedIn Recruiter
- Acted quickly to adjust and pivot targeted searches in a efficient and timely manner with the goal of satisfying a clients' job requirements
- Exhibited proven technical proficiency in Microsoft Excel by updating, filtering, as well as creating thorough lists of target companies
- Gained a deep understanding of an ATS (Lever) while processing and leveraging thousands of candidate profiles for clients such as Coinbase, Netskope, Mesosphere(D2IQ), Productboard, SandBox VR, iMerit, Yubico, and Calix

SKILLS

- Communicated excellent teamwork skills while working remotely through weekly meetings, Slack, and group chats
- Demonstrated time management skills by using Google Calendar, adhering to weekly meetings, and meeting customer deadlines
- Developed critical thinking skills and an adaptable mindset by adjusting to a wide variety of clients with varying expectations and needs.

EDUCATION

Menlo College, Atherton-Bachelor of Science-Business: Finance

Expected 05/2023

- Relevant coursework in progress: International Management, Financial Accounting, Business Communications
- Securities Industry Essentials Preparation Course (Hosted by Morgan Stanley)
- Relevant coursework with grades: Statistics and Probability(A), Business Calculus(A), Introduction to Business(A), Principles of Macroeconomics(A), and Principles of Microeconomics(A)

STUDENT ACTIVITIES

- NAIOP Silicon Valley Case Study Competition: University Challenge amongst Menlo College, Stanford University, San Jose State University, and Santa Clara University
- Joined the Real Estate Investment Team (REIT)
- Joined and actively participate in the Finance Club