

# KENNETH BERG

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590 Lafayette St. Santa Clara CA, 95050

## EXPERIENCE

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June 2021 –  
August 2021

*Corporate & Investment Banking Commercial Real Estate Summer Analyst, Wells Fargo*

- Provide on balance sheet loans to facilitate the construction, acquisition and repositioning of multi-family, office, industrial, retail, and residential properties, serving both regional and institutional private developers.
- Assisted on assembling complex financial models that project potential financial performance of an asset as well as underwriting risks associated with the market demand, supply, net effective rents, expenses, capitalization rates, and tenant quality.
- Prepared borrower/guarantor financial reviews focused on the borrower's and guarantor's adjusted net worth, leverage, liquidity, and other key risk factors, including cash flows and ability to service debt.

January 2019 –  
September 2020

*Leasing Intern/Associate, Urban Coast Properties, Inc*

- Internship with a high-producing property management company established within the scopes of residential, multi-family, and commercial leasing throughout San Diego County.
- Warm calling prospective tenants, scheduling and conducting showings, facilitating applications and move-in/move-out tenants, creating and posting marketing material (vacant listings write-up, "guest card" replies, Craigslist).
- Recent responsibilities have included general accounting; company credit card reconciling, preparing, and submitting mortgage statements for various properties; preparing and submitting notices for delinquent/outstanding rents; handling tenants' rent payments for bank deposit (cash, check).

## EDUCATION

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Santa Clara University, *Santa Clara, CA*

June 2022: Bachelor of Science in Management Information Systems, Real Estate Minor

Executive Board Member for Santa Clara Real Estate Association, Web Manager; Santa Clara University Men's Club Volleyball; Member of Sigma Chi Fraternity, Housing Chair

## KEY SKILLS AND CHARACTERISTICS

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- Python, JavaScript
- DBMS, SQL
- Microsoft Office
- Google Analytics
- Adobe Creative Cloud

## LICENSES AND CERTIFICATIONS

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California Real Estate Salesperson License, CalDRE#02103277

